



More than your logistics provider we are your business ally



### Overview

# Amazon, without their supply chain logistics, would be just another Ebay.

Dedicated to making your business reliable and efficient, we at ShipLilly are masters of streamlining your supply chain logistics and offering cost-effective solutions.

We are international logistics experts committed to providing our customers with effective transportation, logistics, warehousing and E-commerce solutions.

With more than two agents per 196 countries in the world, and our fully owned offices strategically located in the United States, Panama, Mexico, Venezuela, and China, we provide clients with effective and timely door-to-door logistical and warehousing solutions worldwide.





### Overview

5 Countries with local offices

100+ ShipLilly Team Members 22+ Years of Experience in Imports, Exports, and Foreign to Foreign freight forwarding

\$45Million Revenue in 2018

\_7Services

With more than 22 years of expertise in the import, export, foreign to foreign logistics, more than 1000 ShipLilly team members, more than 400 agents around the world, 5 fully owned international offices strategically located in the United States, Panama, Mexico, Venezuela, and China, we provide clients with effective and timely door-to-door logistical and warehousing solutions worldwide.



## Our Timeline









1996

2008

2017

2019

### Establishment

Driven by our passion for global logistics, our founder, Lilly Cabrera opened the first humble office in 1996, inspired by her father's wisdom: "There's always something that needs to be shipped".

### Globalization

Our determination and hard work paid off as we expanded our business abroad and opened our first international office in Venezuela. Our globalization soon after spread to Panama, China, Mexico, and five more cities in Venezuela.

### Expansion

To provide more services and value to our customers, we opened our first Warehouse and Free Trade Zone in Miami.

### Going Vertical

Our next mission is to grow vertically. Our first ocean vessel made its inaugural voyage on January 10th, and our first domestic trucking hit the roads April 2019.



# Our Global Presence

# From East to West, we have you covered.

With our strategically located offices around the world - perfect for domestic and international operations for the Americas and beyond with the best competitive rates and optimal transit times.



**Operations** 



Regional Hubs



Foreign Trade Zone



Warehousing





### Our Services



### Ocean Freight

FCL, LCL & Break Bulk, we can handle your needs with premium ocean freight offerings.



#### Air Freight

Standard Service and Project Cargo, we work with our vast partner network to secure space for our clients.



#### Customs

FTZ Clearances, ISF Filing, Customs Bonds, Electronic Entry Releases, Tariff Consultation, and more.



### Cargo Insurance

Door to Door with \$0,00 deductible.



International FTL, LTL & Container Drayage.



### FTZ Warehousing

General, FTZ, USA, Panama, China.



### e-Commerce

Same Day Shipping, Reverse Logistics, FIFO sequencing, Streamlined Supply Chain, and more.



### 3PL Warehousing

Real time Inventory Management, Bundling, Manipulation, 48 Hour Dock to Stock and more.





# Ocean Freight

#### Reduce

We foresee all risks to ensure the success of the operation.

#### **Cost Effective Solutions**

We offer you the lowest cost solution in the market.

#### **Documentation Handling**

We coordinate the inland processes, reservation documentation and customs clearance.

#### Deliver

Either to the port or to your door.

#### Full Container Load (FCL)

20,40,45

#### Less Than Container Load (LCL)

Consolidated freight to save costs

#### Break Bulk

Oversized shipments which don't fit in a container: RO-RO and static, Break Bulk.



# Air Freight

Control of risk management Diversity of roin everything related to air transport.

Diversity of routes and transit times.

Close relationship with our main comercial partners.

We have purchasing power with the most reputable airlines.

#### Standard Service (FCL)

The trusted solution to achieve time-cost optimization. Flexibility and innovation by offering an adequate logistics solution.

#### **Project Cargo**

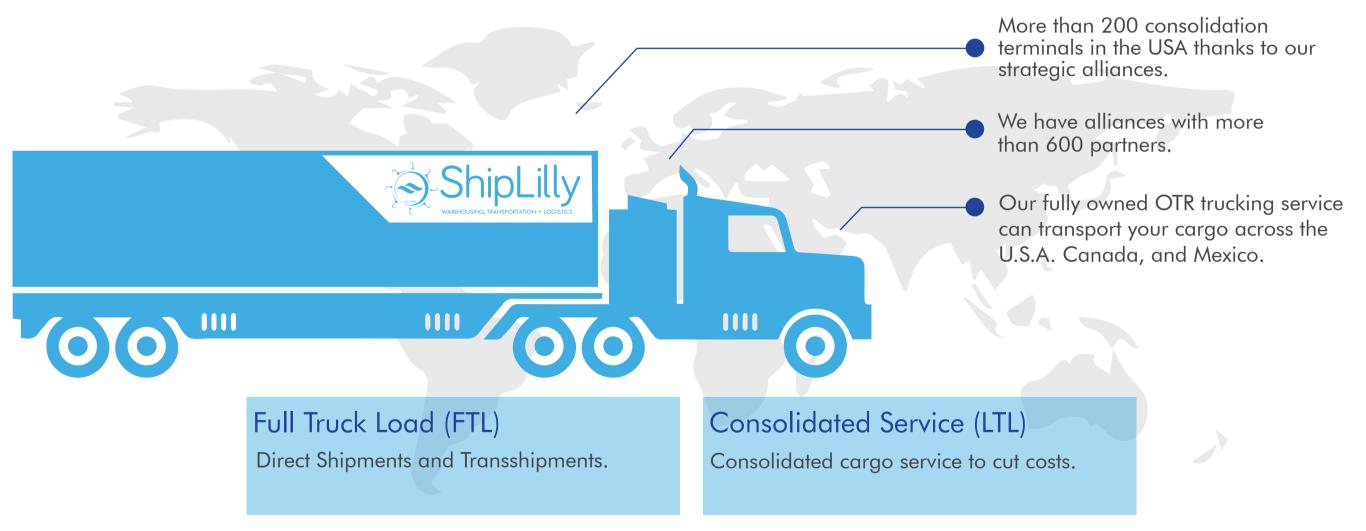
We offer high priority services for critical loads, ensuring the ideal logistics for an on-time departure and arrival, as well as constant monitoring of your cargo.

#### Diversified procurement strategy

We work with clients shipping air freight regularly, as well as those who reserve air shipments for urgent needs. Our team stays connected to the market, and offers express and deferred premium services to ensure you're presented with the best options to get your cargo to destination.



# Ground Transportation





# FTZ Warehousing

We are equipped to empower your business like never before

We receive, pick, pack, bundle, and manipulate, distribute, and organize your warehousing needs as if it were your own.



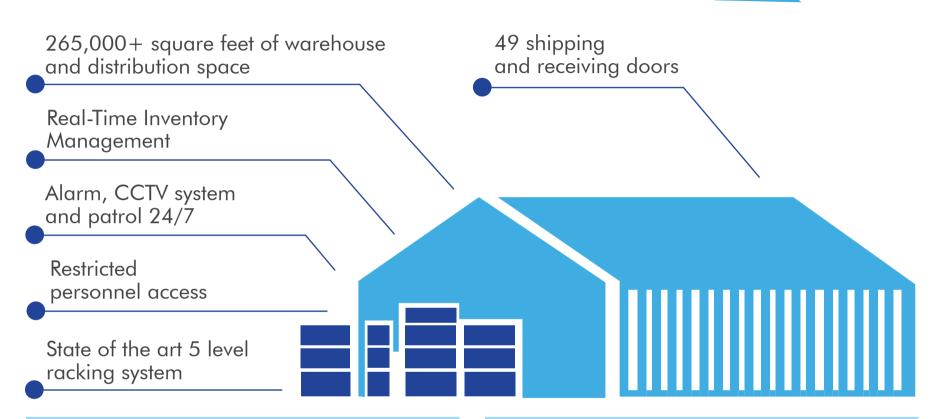
More than a total of 265,000+ sq/ ft of domestic and FTZ warehousing, and a state-of-the-art 5 level racking system.

More than 49 Shipping and Receiving docks ensure cargo keeps flowing at all times in our facilities.

Real- time inventory management program powered by Magaya®



### FTZ Warehouse



#### Convenience

Located in Miami, FL and Colón Free Zone, Panamá, our Free Trade Zone (FTZ) serves as a hub, perfect for domestic and international operations for the Amercias and beyond.

#### Safety and Security

Safety is our priority. Equipped with a 24 hour surveillance, motion sensors, CCTV, continuous lighting, regulated visitor entry, fire and security alarms, and internal security patrols, you can rest assured your goods are in good hands.

#### Distribution and Logistics

Our premium Distribution & Logistics services can be used as a stand-alone or be integrated with different services and transporttion types

#### Cut Costs

By utilizing our warehouse to save rent, utility and man power costs from having your own facility.

#### Save on Tariffs

Customers using our Foreign Trade Zone are enjoying benefits like deferred duty payments on stored goods, no duties on re-exported goods, and in some cases, reduced duties on goods manipulated inside our warehouse.



## E-Commerce

# Order Processing & 3PL Fulfillment

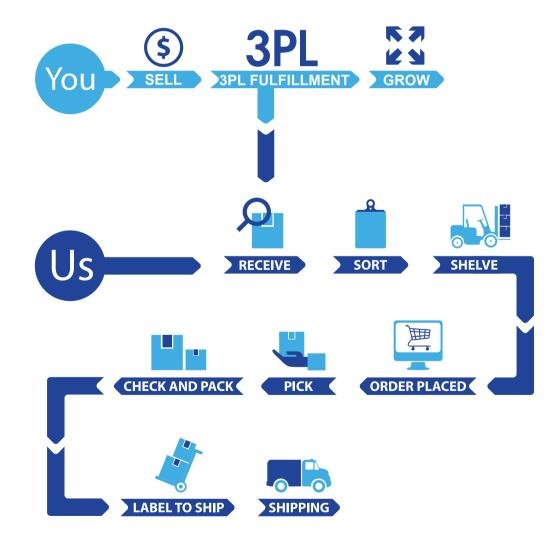
Fully integrated processing for promotions, ShipLilly has a dedicated and responsive team for every project.

#### Retail Distribution

Our professional staff manages your roll-outs, large or small, to multiple locations, seamlessly using our state-of-the-art technology. Whether to the dock or for setup inside a store location, ShipLilly has you covered

#### Repackaging, Bundling & Assembly

For distributions that require the combination of multiple products into new product kits, the bundling services of ShipLilly are a perfect fit.





# Customs Brokerage



Need to clear customs fast?

Our expert customs team will guide you step by step through the process to help your goods clear quickly and efficiently

- In-house Custom brokerage Department
- Pre-Clearance of entries
- ISF Filing
- Customs Bonds
- Electronic Entry Release

- Informed compliance
- ACH & Auto-Pay Statements
- FTZ Clearances
- Communication with all necessary government agencies